

# Information provision for managing a congestion-prone hub

Saurabh Amin

joint work with Sohil Shah and Patrick Jaillet

MIT

AGT, Mechanism Design and Learning Workshop 2022  
Politecnico di Torino, DISMA

# Our focus

- Q. How can a planner provision information to manage strategic agents who face choice to move to congested hotspot?
- Information governs agents' tradeoff of risk vs. value at hotspot
  - Planner's utility defined in terms of ranges of preferred agent mass at hotspot and can depend on unknown state
  - *Applications:* pandemic management (●), ride-hailing (🚗)
- ▶ Study preferences for which optimal information mechanism has interval-based (esp. *monotone partitional* structure).
- ▶ Highlight how optimal information changes when dynamically provisioned to long-run agents over a uncertain time-hotizon

# Part I: Hybrid work under risk of infectious disease at workplace

# Motivation

- ▶ Public health messaging and news reporting impacted individual activity/isolation levels during pandemic<sup>1</sup>
- ▶ **Bayesian information design** can be an effective tool for shaping agents' decisions, particularly in *post-peak* phase

Our setup:

- ▶ **Information about risk** of community transmission at workplace can be a **soft intervention** in hybrid work settings
- ▶ Planner aims to balance **gains from in-person activity** at workplace (hotspot) against **costs from disease spread**

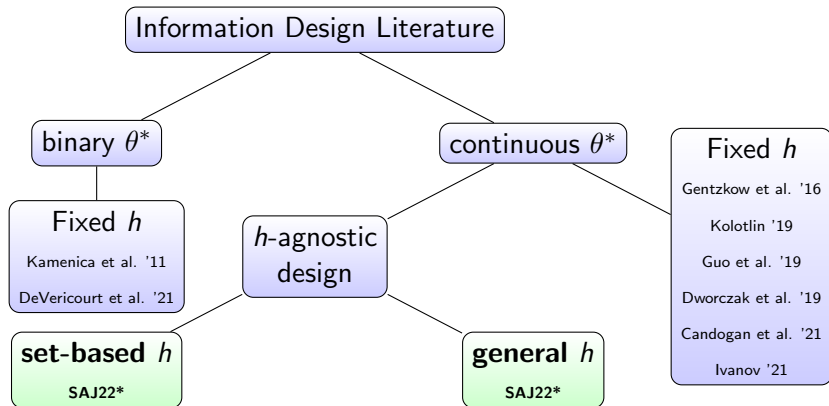
---

<sup>1</sup>Alcott et al. '20, Bursztyn et al. '20

# Setup

- ▶ Planner discloses **public information** over uncertain state  $\theta^* \sim F$  for **continuous**  $F$  to unit mass of **strategic** agents
- ▶ Mass (fraction)  $1 - y$  elect to move to hotspot
- ▶ Each agent gains personal benefit and incurs uncertain cost that depends on  $\theta^*$  and  $y$
  
- ▶ We focus on design of **optimal information provision** for a broad class of **planner preferences**  $h(y; \theta^*)$

## Related work



---

### Hard interventions:

Hu et al. '22, Birge et al. '20, Acemoglu et al. '20,  
Chernozhukov et al. '21, Moore '21, Drakopoulos et al. '14

# Overview of results (Part I)

## A. State-independent, set-based preference: $h(y; \theta^*) = \mathbb{I}\{y \in \mathcal{Y}\}$

- ▶ For most distributions  $F$ , optimal mechanism just signals which of two intervals that partitions  $\Theta$  the true value lies in
- ▶ **Monotone partitional and interval-based structure**

## B. State-dependent preference:

- ▶ Using **discretization** and **linear programming** for algorithmic design of mechanisms with **approximation guarantees**
  - ▶ **Scaled capacity**:  $h(y; \theta^*) = \mathbb{I}\{y \geq a(\theta^*)\}$  for increasing, step function  $a$
  - ▶ **Lipschitz preference**:  $h(y; \theta^*)$  is Lipschitz continuous
- ▶ Mechanism satisfies **interval-based structure** by construction

# Model: Uncertainty & Signalling

- ▶ Unknown state  $\theta^* \in \Theta := [0, M]$  where  $\theta^* \sim F$ 
  - ▶  $F$  is **commonly known** and  $\mu^\circ = \mathbb{E}_F[\theta^*]$
  - ▶  $\uparrow$  values of state  $\Rightarrow \uparrow$  risk of community transmission
- ▶ Planner *publicly* commits and discloses **signalling mechanism**:

$$\pi = \langle \{z_\theta(\cdot)\}_{\theta \in \Theta}, \mathcal{I} \rangle$$

- ▶  $\mathcal{I}$  - set (alphabet) of signals
- ▶  $z_\theta \in \Delta(\mathcal{I})$  - distribution over signals
- ▶ **Planner does not observe  $\theta^*$**  when commits/discloses



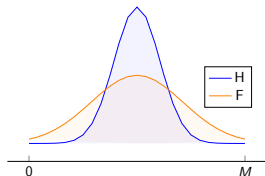
## Model: Uncertainty & Signalling

- ▶ Signal  $i \in \mathcal{I}$  is drawn from  $z_{\theta^*}$ , and *publicly* shared with agents before they make their choices
- ▶ Signal  $i$  realized w.p.  $q_i$  and induces posterior mean belief  $\mu_i$

$$q_i := \mathbb{P}[\pi \rightarrow i] = \int_{\theta \in \Theta} z_{\theta}(i) dF(\theta)$$

$$\mu_i := \mathbb{E}[\theta | \pi \rightarrow i] = \frac{\int_{\theta \in \Theta} \theta z_{\theta}(i) dF(\theta)}{\int_{\theta \in \Theta} z_{\theta}(i) dF(\theta)}$$

- ▶  $\pi$  has **direct mechanism** representation  $\mathcal{T}_{\pi} = \{(q_i, \mu_i)\}_{i \in \mathcal{I}}$
- ▶ **Blackwell 1953**: A distribution over posterior means  $H$  is induced by some information structure if and only if:  
 $H$  is mean-preserving contraction of  $F$ , that is,  $H \succeq F$

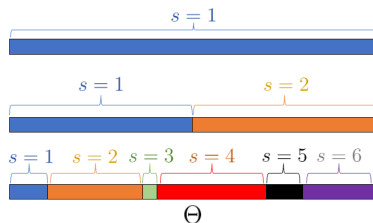


# Monotone Partitional Structure

## Monotone Partitional Structure (MPS)

A signaling mechanism  $\pi$  has MPS if:

- ▶  $\exists$  finite partition of  $\Theta$ ,  $\mathcal{P} := \{\Theta_j\}_{j=1}^m = \{[t_{j-1}, t_j]\}_{j=1}^m$
- ▶  $0 = t_0 < t_1 < \dots < t_{m-1} < t_m = M$
- ▶  $\mathcal{I} = [m]$  and for all  $\theta \in \Theta$ ,  $z_\theta(j) = \mathbb{I}\{\theta \in [t_{j-1}, t_j]\}$



## Model: Agents

- ▶ Unit mass of non-atomic agents; each making simultaneous location choice:  $a \in \{l_c, l_p\}$ 
  - ▶  $l_c$ : in-person work (communal/hotspot location)
  - ▶  $l_p$ : remote work (peripheral location)
- ▶  $y(\mathbf{a})$ : aggregate mass choosing  $l_p$
- ▶ Each agent has private type from known distribution  $v \sim G$

# Model: Agents

Each agent earns reward

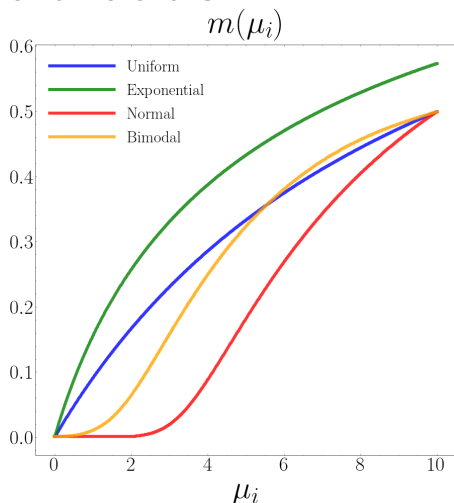
- ▶  $u^v(\ell_p, y; \theta^*) = 0$  if  $a = \ell_p$
- ▶  $u^v(\ell_c, y; \theta^*) = v - \beta(y; \theta^*)$  if  $a = \ell_c$ , where  $\beta(y; \theta^*) := \theta^* c_1(y) + c_2(y)$ , with  $c_1(\cdot), c_2(\cdot)$  decreasing and differentiable

Remote agent mass at equilibrium:  $y(a^* | \pi \rightarrow i) = y_\pi^*(i)$

## Proposition

1. In equilibrium  $y_\pi^*(i)$ ,  $\exists v^*$  s.t. agents at  $\ell_c \iff v > v^*$
  2.  $\exists$  weakly increasing, bounded, continuous  $m : \Theta \rightarrow [0, 1]$  such that  $y_\pi^*(i) = m(\mu_i)$
- ▶  $v^*$ : private benefit of marginal agent indifferent over  $\ell_c$  &  $\ell_p$

## Remote mass for different $G$



- ▶ Larger remote agent mass needs (even) higher posterior means
- ▶ For simple preference and concave  $m(\cdot)$ , easy to maximize – try to induce “best” belief

## Model: Planner Preferences

For given  $\pi$ , planner earns reward  $h(y; \theta^*)$

Class	$h(y; \theta^*)$	Assumptions	Motivation
State-indpt, set-based	$\mathbb{I}\{y \in \mathcal{Y}\}$	$\mathcal{Y} \subseteq [0, 1]$	Capacity mandates, Essential workers
Scaled-capacity	$\mathbb{I}\{y \geq a(\theta^*)\}$	Increasing step function $a$	Safe capacity limits
Lipschitz	$h(y; \theta^*)$	jointly-Lipschitz	Community effects, Multiple workspaces

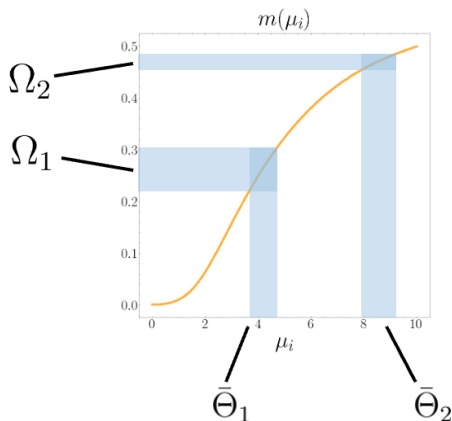
# Planner's Design Problem

## Optimal signalling mechanism

$$\begin{aligned}\pi^* &= \arg \max_{\pi} V(\pi) \\ &:= \arg \max_{\pi} \mathbb{E}_{\theta^* \sim F, i \sim z_{\theta^*}(\cdot)} [h(\pi, y^*(i); \theta^*)] \\ &= \arg \max_{\pi} \mathbb{E}_{\theta^* \sim F, i \sim z_{\theta^*}(\cdot)} [h(\pi, m(\mu_i); \theta^*)]\end{aligned}$$

## State-Independent, Set-Based Preference

- ▶  $h(y; \theta^*) = \mathbb{I}\{y \in \mathcal{Y}\}$
- ▶  $\mathcal{Y} = \cup_{j=1}^K \Omega_j$  – union of  $K$  intervals  $\Omega_j := [a_j, b_j] \subseteq [0, 1]$
- ▶ For each  $j$ , “desirable” posterior means:  $\bar{\Theta}_j := m^{-1}(\Omega_j)$





# Equilibrium to Beliefs

Planner seeks  $\pi^*$ :

$$\begin{aligned}\arg \max_{\pi} V(\pi) &= \max_{\pi} \mathbb{P}\{y_{\pi}^*(i) \in \mathcal{Y}\} \\ &= \max_{\pi} \mathbb{P}\{\mu_i \in m^{-1}(\mathcal{Y})\} \\ &= \max_{\pi} \sum_{i \in \mathcal{I}} q_i \mathbb{I}\{\mu_i \in \cup_{j=1}^K \bar{\Theta}_j\}\end{aligned}$$

- ▶ We analyze by position of prior mean  $\mu^{\circ}$  relative to  $\cup_{j=1}^K \bar{\Theta}_j$  ( $\underline{a} := \min \bar{\Theta}_1$ ,  $\bar{b} := \max \bar{\Theta}_K$ )
- ▶ Relative position of prior belief  $\mu^{\circ}$  to the desirable beliefs  $\cup_{j=1}^K \bar{\Theta}_j$  is critical to structure of optimal design

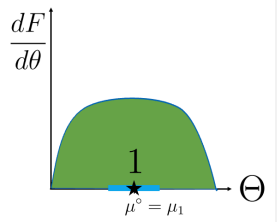
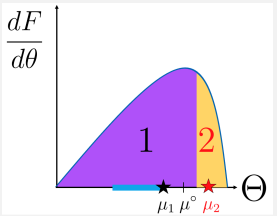
# Optimal Design

## Theorem: Regimes with monotone partitional structure (MPS)

$F$	$\pi^*$	$V(\pi^*)$	
$\mu^\circ \in \bar{\Theta}_i$	$\mathcal{I} = \{\mathbf{1}\}$ $[0, M] \rightarrow \mathbf{1}$	1	<p>A graph showing the derivative of the objective function, <math>\frac{dF}{d\theta}</math>, on the vertical axis and the parameter <math>\Theta</math> on the horizontal axis. A single green curve starts at the origin, rises to a peak, and then falls back to the horizontal axis. A blue horizontal line segment is drawn at the base of the curve, with a black star marking the point <math>\mu^\circ = \mu_1</math> on the horizontal axis.</p>
$\mu^\circ < \underline{a}$	$\mathcal{I} = \{\mathbf{1}, \mathbf{2}\}$ $[0, t^*] \rightarrow \mathbf{2}$ $[t^*, M] \rightarrow \mathbf{1}$	$1 - F(t^*)$	<p>A graph showing the derivative of the objective function, <math>\frac{dF}{d\theta}</math>, on the vertical axis and the parameter <math>\Theta</math> on the horizontal axis. The curve starts at the origin, rises to a peak, and then falls. The area under the curve is divided into two regions: a yellow region from <math>\Theta = 0</math> to <math>\Theta = \mu_2</math> (labeled with a red '2') and a purple region from <math>\Theta = \mu_2</math> to <math>\Theta = \mu_1</math> (labeled with a black '1'). A blue horizontal line segment is drawn at the base of the curve, with a red star marking <math>\mu_2</math> and a black star marking <math>\mu^\circ = \mu_1</math> on the horizontal axis.</p>

# Optimal Design

Theorem: Regimes with monotone partitional structure (MPS)

$F$	$\pi^*$	$V(\pi^*)$	
$\mu^\circ \in \bar{\Theta}_i$	$\mathcal{I} = \{\mathbf{1}\}$ $[0, M] \rightarrow \mathbf{1}$	1	 <p>A graph showing the derivative of the objective function <math>\frac{dF}{d\theta}</math> versus the parameter <math>\Theta</math>. The curve is a smooth, concave-down shape. The area under the curve is shaded green. A blue horizontal line segment is drawn on the x-axis, with a black star at its center labeled <math>\mu^\circ = \mu_1</math>. The x-axis is labeled <math>\Theta</math>.</p>
$\mu^\circ > \bar{b}$	$\mathcal{I} = \{\mathbf{1}, \mathbf{2}\}$ $[0, t^*] \rightarrow \mathbf{1}$ $[t^*, M] \rightarrow \mathbf{2}$	$F(t^*)$	 <p>A graph showing the derivative of the objective function <math>\frac{dF}{d\theta}</math> versus the parameter <math>\Theta</math>. The curve is a smooth, concave-down shape. The area under the curve is divided into two regions: a purple region on the left and an orange region on the right. A blue horizontal line segment is drawn on the x-axis, with three black stars at its ends labeled <math>\mu_1</math>, <math>\mu^\circ</math>, and <math>\mu_2</math>. The x-axis is labeled <math>\Theta</math>.</p>

# MPS is not guaranteed

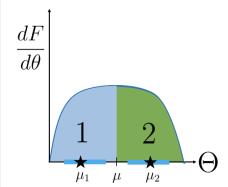
## Example

- ▶  $F \sim \text{Unif}[0, 1]$  ( $\mu^\circ = 0.5$ )
- ▶  $\bar{\Omega}_1 = [0.4 - \epsilon, 0.4 + \epsilon], \bar{\Omega}_2 = [0.6 - \epsilon, 0.6 + \epsilon]$
  
- ▶ No mechanism with MPS achieves objective 1
  - ▶ Consider first interval  $[0, t_1]$  ( $\mu_1 = \frac{t_1}{2}, \mu_i \geq \frac{1+t_1}{2}$  for all  $i > 1$ )
  
- ▶  $\mathcal{I} = \{1, 2\}$  with  $z_\theta(1) = 0.7$  and  $z_\theta(2) = 0.3$  for all  $\theta \leq 0.5$ , and  $z_\theta(1) = 0.3$  and  $z_\theta(2) = 0.7$  for all  $\theta \geq 0.5$ 
  - ▶  $\mu_1 = 0.4$  and  $\mu_2 = 0.6$
  - ▶ Achieves objective of 1

# Optimal Design

- ▶ Let  $\underline{s}(t) = \mathbb{E}[\theta|\theta < t]$  and  $\bar{s}(t) = \mathbb{E}[\theta|\theta > t]$

## Theorem

$F$	$\pi^*$	$V(\pi^*)$	
$\underline{a} \leq \mu^\circ \leq \bar{b}$ $\mu^\circ \notin \cup_{i=1}^K \bar{\Theta}_i$ $\exists t, \underline{s}(t), \bar{s}(t) \in \cup_{i=1}^K \bar{\Theta}_i$	$\mathcal{I} = \{1, 2\}$ $[0, t] \rightarrow 1$ $[t, M] \rightarrow 2$	1	

- ▶ Disperse mean belief; but can't do so if too tightly concentrated
- ▶ Can derive more general conditions without much complexity

# Optimal Design

- $p(t, \lambda, \delta)$  and  $q(t, \lambda, \delta)$  more diffused analogs of  $\underline{s}, \bar{s}$

## Theorem

$F$	$\pi^*$	$V(\pi^*)$	
$\underline{a} \leq \mu^\circ \leq \bar{b}$ $\mu^\circ \notin \cup_{i=1}^K \bar{\Theta}_i$ $\exists t, p(t, \lambda, \delta),$ $q(t, \lambda, \delta) \in \cup_{i=1}^K \bar{\Theta}_i$	$\mathcal{I} = \{1, 2\}$  $[0, t] \xrightarrow{\text{w.p } \lambda} \mathbf{1}$ $\xrightarrow{\text{w.p } 1-\lambda} \mathbf{2}$  $[t, M] \xrightarrow{\text{w.p } \delta} \mathbf{2}$ $\xrightarrow{\text{w.p } 1-\delta} \mathbf{1}$	1	

# Proof idea

- ▶ Part I: Require at most  $K + 1$  signals ( $|\mathcal{I}| \leq K + 1$ )
  - ▶  $\bar{\Theta}_j$  are closed, convex intervals
  - ▶ For each  $j$ ,  $\mu_{i_1}, \mu_{i_2} \in \bar{\Theta}_j$  can be combined without loss
- ▶ Part II: Objective fn. of  $q_i, \mu_i$ , so can search over  $\mathcal{T}_\pi$ 's
  - ▶ Search directly over all  $H \succeq F$
  - ▶ Constraints:  $\int_0^c H^{-1}(t)dt \geq \int_0^c F^{-1}(t)dt \quad \forall c \in [0, 1]$

# Proof idea

- ▶ Part I: Require at most  $K + 1$  signals ( $|\mathcal{I}| \leq K + 1$ )
  - ▶  $\bar{\Theta}_j$  are closed, convex intervals
  - ▶ For each  $j$ ,  $\mu_{i_1}, \mu_{i_2} \in \bar{\Theta}_j$  can be combined without loss
- ▶ Part II: Objective fn. of  $q_i, \mu_i$ , so can search over  $\mathcal{T}_\pi$ 's
  - ▶ Search directly over all  $H \succeq F$
  - ▶ Constraints:  $\int_0^c H^{-1}(t)dt \geq \int_0^c F^{-1}(t)dt \quad \forall c \in [0, 1]$
- ▶ Part III: Know positions  $\mu_i$ 
  - ▶ If  $\mu^\circ < \underline{a}$  or  $\mu^\circ > \bar{b}$ , know position of  $\mu_{K+1}$  relative to other posterior means in  $\bar{\Theta}_j$
  - ▶ If not, solve  $K$  convex optimizations for possible locations of  $\mu_{K+1}$
- ▶ Part IV: Combining (I) + (II) + (III)
  - ▶ Know that  $H$  must be discrete by (I)
  - ▶ Finite subset of constraints are sufficient so we reduce from an infinite  $\#$  of constraints to finite constraint problem

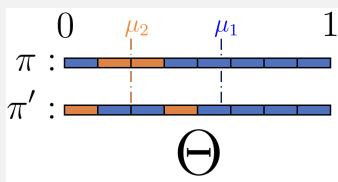


## State-dependent preferences

- ▶ Allowing preferences to depend on the state  $\theta^*$  complicates the search problem (considering only  $\mathcal{T}_\pi$  no longer sufficient)

### Example

- ▶  $F \sim \text{Unif}[0, 1]$  ( $\mu^\circ = 0.5$ )
- ▶  $h(y; \theta^*) = \mathbb{I}\{y \in \mathcal{Y}(\theta^*)\}$
- ▶ Desirable beliefs  $\Omega(\theta^*) = m^{-1}(\mathcal{Y}(\theta^*)) = [\frac{2}{3}\theta^*, 1]$



- ▶  $\mathcal{I} = \{1, 2\}$ ,  $\mathcal{T}_\pi = \mathcal{T}_{\pi'} = \{(q_1 = \frac{3}{4}, \mu_1 = \frac{7}{12}), (q_2 = \frac{1}{4}, \mu_2 = \frac{1}{4})\}$
- ▶  $V_{F,h}(\pi) \neq V_{F,h}(\pi')$ 
  - ▶ If  $\theta^* \in (\frac{3}{8}, \frac{1}{2})$ , success only under  $\pi$  when induce belief  $\mu_1$

## State-dependent preferences

- ▶ Allowing the preferences to depend on the state  $\theta^*$  further reduces the possibility to obtain an optimal design with MPS

### Example

- ▶  $F \sim \text{Unif}[0, 1]$  ( $\mu^\circ = 0.5$ )
- ▶  $h(y; \theta^*) = \mathbb{I}\{y \in \mathcal{Y}(\theta^*)\}$
- ▶ Desirable beliefs  $\Omega(\theta^*) = m^{-1}(\mathcal{Y}(\theta^*)) = [\frac{1}{3}\theta^* - \epsilon, \frac{1}{3}\theta^* + \epsilon]$
- ▶  $\pi = \langle \mathcal{I}, \{z_\theta\}_{\theta \in \Theta} \rangle$  where  $\mathcal{I} = \{\mathbf{1}, \mathbf{2}, \mathbf{3}\}$  and  $z_\theta(s)$  is as follows:

$$z_\theta(\cdot) = \begin{cases} \mathbf{1} \text{ w.p. } 1 \text{ if } \theta \in \mathcal{S}_1 := [0, 0.12] \cup [0.52, 0.56] \\ \mathbf{2} \text{ w.p. } 1 \text{ if } \theta \in \mathcal{S}_2 := [0.12, 0.30] \cup [0.80, 0.82] \\ \mathbf{3} \text{ w.p. } 1 \text{ if } \theta \in \mathcal{S}_3 := [0, 1] \setminus \{\mathcal{S}_1 \cup \mathcal{S}_2\} \end{cases}$$

- ▶  $\mu_1 = 0.18, \mu_2 = 0.27$  and  $\mu_3 = 0.65$
- ▶  $V_{F,h}(\pi) = 12\epsilon$
- ▶ Opt Mechanism with MPS:  $6\epsilon$

# Approximately Optimal Design

- ▶ Previous examples motivates need for *approximate* solutions

## Definition

A mechanism  $\pi^\epsilon$  is  $\epsilon$ -optimal for a problem instance defined by distribution  $F$  over  $\Theta$  and utility function  $h$  (under  $V_{F,h}$ ) if:

$$V_{F,h}(\pi^*) - V_{F,h}(\pi^\epsilon) \leq \epsilon.$$

How to produce **interval-based** signalling mechanism  $\pi^\epsilon$ ?

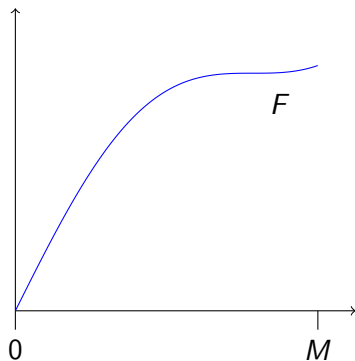
1. Discretize  $F$  appropriately to  $F_\delta$  (intervals  $\Theta_j \rightarrow$  points  $\nu_j$ )
2. Reduce consideration to finite # of signals
3. Solve discrete analog using linear programming to get  $\bar{\pi}^*$
4. Translate the discrete solution  $\bar{\pi}^*$  to  $\pi^\epsilon$   
by applying  $\bar{z}_{\nu_j}$  signal distribution to all states in  $\Theta_j$

# Preferences

- ▶ **Lipschitz:** Preferences are smooth in the in-person mass and realized state
  - ▶  $h(y; \theta^*)$  is uniformly  $\eta_1$ -Lipschitz in  $y$  &  $\eta_2$ -Lipschitz in  $\theta^*$
- ▶ **Scaled-capacity:** Preferences specify an in-person capacity limit that gets progressively more strict as  $\theta^*$  increases
  - ▶  $h(y; \theta^*) := \mathbb{I}\{y \in \mathcal{Y}(\theta^*)\} = \mathbb{I}\{y \geq a(\theta^*)\}$  where  $a(\cdot)$  is weakly increasing step function

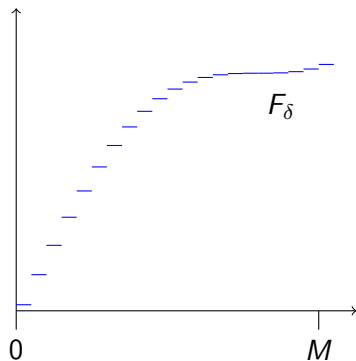
## Discretization of $F$ to $F_\delta$

- ▶ Consider a finite number of states  $\theta^* \in \{\nu_j\}_{j=1,\dots,N}$
- ▶ Partition  $\Theta$  into  $N = M\delta$  intervals  $\Theta_j$  of width  $\frac{1}{\delta}$
- ▶ Pick smallest point  $\nu_j$  in each interval and assign all mass in  $\Theta_j$  under  $F$  to point  $\nu_j$  in  $F_\delta$

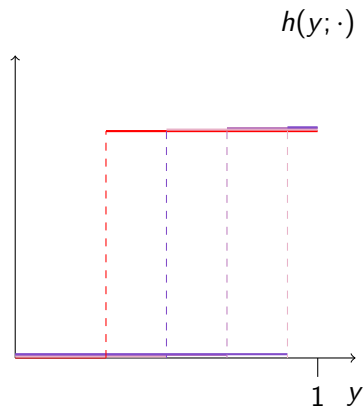
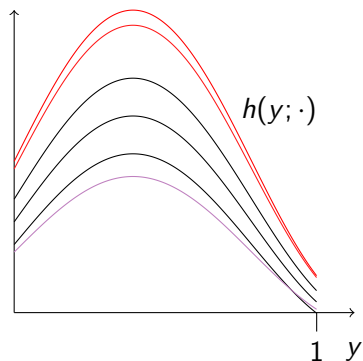


## Discretization of $F$ to $F_\delta$

- ▶ Consider a finite number of states  $\theta^* \in \{\nu_j\}_{j=1,\dots,N}$
- ▶ Partition  $\Theta$  into  $N = M\delta$  intervals  $\Theta_j$  of width  $\frac{1}{\delta}$
- ▶ Pick smallest point  $\nu_j$  in each interval and assign all mass in  $\Theta_j$  under  $F$  to point  $\nu_j$  in  $F_\delta$

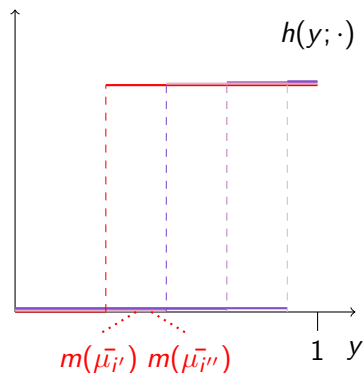
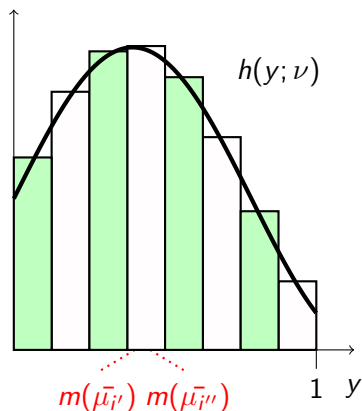


## Reduce # of signals



- ▶  $N$  curves
- ▶ Approximate  $h$  by piecewise const. fn. in  $y$  without much loss for Lipschitz preference

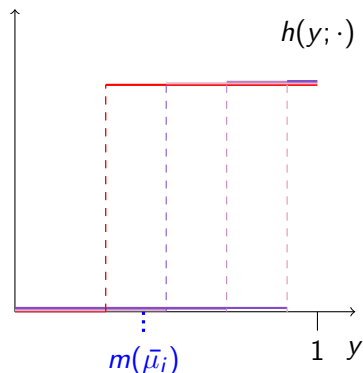
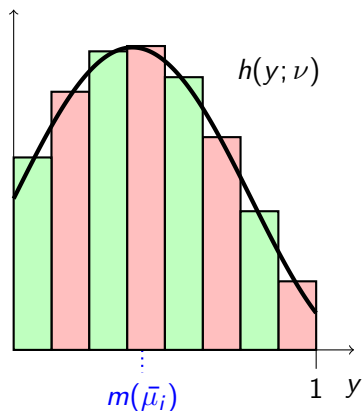
## Reduce # of signals



- ▶ At most one signal will correspond posteriors that have equilibrium in each interval  $\bar{\mu}_i \in [\gamma_i, \gamma_{i+1}]$



## Reduce # of signals



- ▶ At most one signal will correspond posteriors that have equilibrium in each interval  $\bar{\mu}_i \in [\gamma_i, \gamma_{i+1}]$

# Solve Linear Program

- ▶ Variables  $x_{ji}$  to represent probability in state  $\nu_j$  under  $F_\delta$  and signal  $i$  is provisioned
  - ▶  $\bar{z}_{\nu_j}(i) = \frac{x_{ji}}{\sum_i x_{ji}}$
- ▶ Objective and constraints on posterior can all be made linear
  - ▶ Constraints on  $\bar{\mu}_i$ :  $\gamma_i \sum_{j=1}^N x_{ji} \leq \sum_{j=1}^N \nu_j x_{ji} \leq \gamma_{i+1} \sum_{j=1}^N x_{ji}$
- ▶ LP algorithm outputs optimal *discrete* solution  $\bar{\pi}^* := \pi_{F_\delta, h}^*$

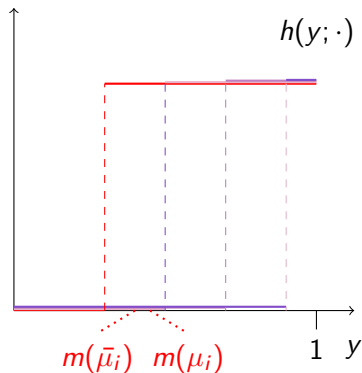
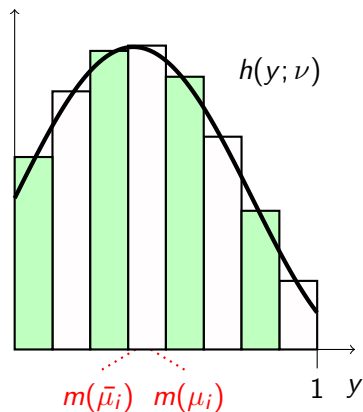
## Translate from discrete to continuous solution

- ▶ Apply signal distribution  $\bar{z}_{\nu_j}$  from  $\bar{\pi}^*$  to every point in the corresponding interval  $\Theta_j$  to get  $\pi^\epsilon$
- ▶ Similarly, unknown true optimal design  $\pi_{F,h}^*$  has discrete analog  $\bar{\pi}$  where aggregate signal distribution over interval  $\Theta_j$  is applied to  $\nu_j$

Quality of  $\pi^\epsilon$  error bounded by how lossless we transition from discretized to continuous signalling mechanisms:

$$\begin{aligned} V_{F,h}(\pi_{F,h}^*) - V_{F,h}(\pi^\epsilon) &\leq (V_{F,h}(\pi_{F,h}^*) - V_{F_\delta,h}(\bar{\pi})) \\ &\quad + (V_{F_\delta,h}(\bar{\pi}^*) - V_{F,h}(\pi^\epsilon)) \end{aligned}$$

## Translate from discrete to continuous solution



- ▶ Posteriors are close under discretization:  $0 \leq \mu_i - \bar{\mu}_i \leq \frac{1}{\delta}$   
continuous signalling mechanisms induce higher posteriors

## Translate from discrete to continuous solution

- ▶ Distribution over observed signals are identical
- ▶ This guarantees objective function values are also close

Theorem: For both Lipschitz and scaled-capacity

If cdf of  $G$  is Lipschitz, algorithm produces  $\epsilon$ -optimal mechanism with runtime:

**Lipschitz:**  $O(\frac{1}{\epsilon^5})$

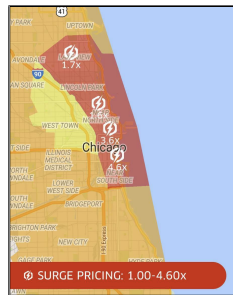
**Scaled Capacity:**  $O(\frac{1}{\epsilon^5})$

## Part II: Dynamic information provision about demand surge in ride-hailing systems

# Surge Pricing

Mobility service providers need to deal with uncertain demand

- ▶ **Wild Goose Chase (WGC):** Demand spikes  
⇒ drivers pick up far away passengers  
⇒ fewer trips supplied ⇒ matching failure  
⇒ low welfare (Castillo et al. '17)
- ▶ **Surge Pricing:**
  - ▶ Subverts WGC
  - ▶ Lower prices when demand is low
  - ▶ ↑ total welfare and ↑ utilization rate



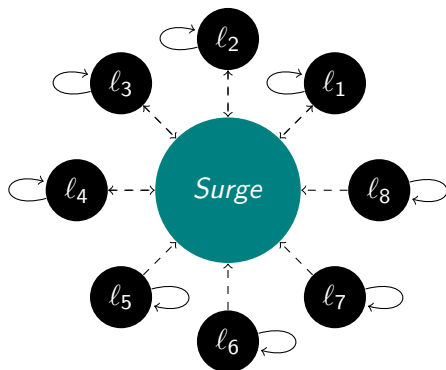
Rich literature on market design for ride-hailing systems:

- ▶ Bimpikis et al. '19, Besbes et al. '20, Borgs et al. '14, Castillo et al. '17, Castillo '20, Garg et al. '19

## Managing Strategic Drivers

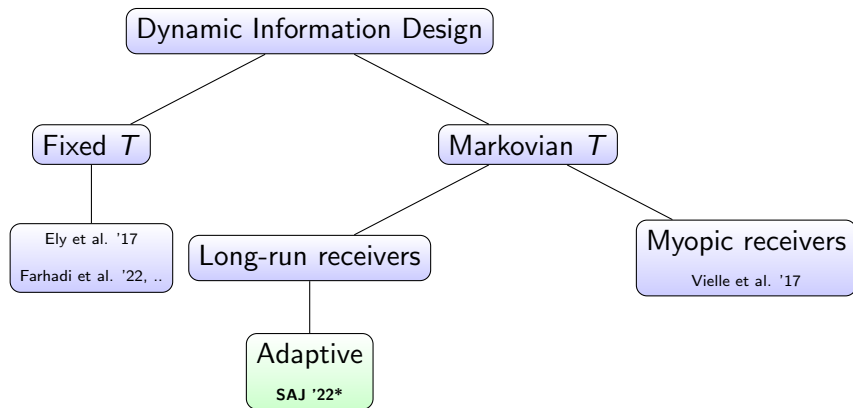
- ▶ **Key issue:** Strategic drivers with uncertainty over surge patterns (i.e. when and where) proactively chase/skip surges
  - ▶ Unreliable service and supply-demand imbalance
  - ▶ Congestive effect at surge hotspot

Q. How can platform **dynamically provision information** about uncertain demand surge to manage **strategic drivers**?





## Related work



## Our setting

- ▶ Planner seeks to maximize number of periods where desirable masses are maintained across two location types
- ▶ Under full-information disclosure, this is not possible as all agents only move just before surge onsets
- ▶ Under no-information disclosure, agents distribution immediately converges
- ▶ **Key point:** Optimal disclosure induces the mass in the desirable set that is closest to the no-information mass

# Dynamic Model

- ▶ Discrete time  $t = 1, 2, \dots$
- ▶ Unit mass of non-atomic **long-run** agents; each make simultaneous location choice at time  $t$ :  $a_t \in \{l_c, l_p\}$ 
  - ▶  $l_c$  is communal (demand hotspot)
  - ▶  $l_p$  is peripheral (remote)
  - ▶ Move from  $l_p$  to  $l_c$  is irreversible
- ▶ Mass  $y_t$  at  $l_p$  at end of  $t$

## Model: Agents

- ▶ Each agent has private fixed per-period wage at  $\ell_p$  from known distribution  $v \sim G$
- ▶ Random time horizon  $T \sim \text{Geom}(q)$  when surge onsets at congested hotspot
  - ▶ Horizon is memoryless
  - ▶ At end of period  $T$ ,  $1 - y$  agents at  $\ell_c$  receive  $\beta(1 - y)$  where  $\beta(\cdot)$  is decreasing
- ▶ Agents seek to maximize total horizon wages

# Dynamic Information Provision

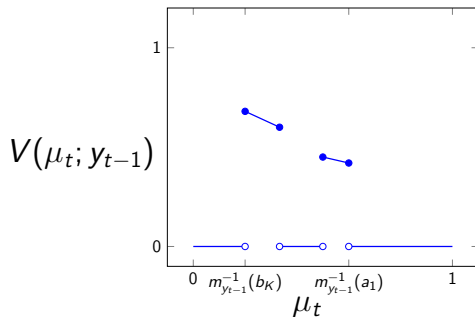
- ▶ Planner seeks to maintain driver distribution in a goal set  $\mathcal{Y}$  i.e., maximize # of periods  $t$  with  $y_t \in \mathcal{Y} := \cup_{j=1}^K \Omega_j$
- ▶ Each  $t$ , planner first *publicly* commits to and discloses *signalling mechanism*  $\pi_t = \langle \mathcal{I}, \{z_\theta(\cdot)\}_{\theta \in \Theta_t} \rangle$ 
  - ▶  $\Theta_t = \{S_t, S_t^c\}$  where  $S_t = \{T = t\}$  (e.g.  $\mathbb{P}[S_t] = q$ )
  - ▶ Planner can observe  $y_{t-1}$ , but not  $S_t$
  - ▶ An adaptive, sequential model
- ▶ Signal then publicly shared with all agents before they make their decisions

# Memorylessness

- ▶ By memorylessness, agents in  $t$  play stationary strategies that only depend on belief over  $\mu_t(i) := \mathbb{P}[S_t | \pi \rightarrow i]$  and  $y_{t-1}$
- ▶ Planner also uses stationary strategy to prescribe  $\pi_t$  that only depends on  $y_{t-1}$
- ▶ Can characterize map from current beliefs to equilibrium in next period  $m_{y_{t-1}}(\mu_t) := y_t^*$  (analogous to  $m(\cdot)$  for Part I)

## Value of information

- ▶ Solve for optimal strategy using dynamic programming on value functions  $V(\mu_t; y_{t-1})$
- ▶  $V$  is piecewise concave (linear) in  $\mu_t$ 
  - ▶ Concave regions correspond to the  $\mu_t$  that yield  $y_t^*$  in  $\Omega_j$
- ▶ Planner benefits by not dispersing beliefs in these intervals



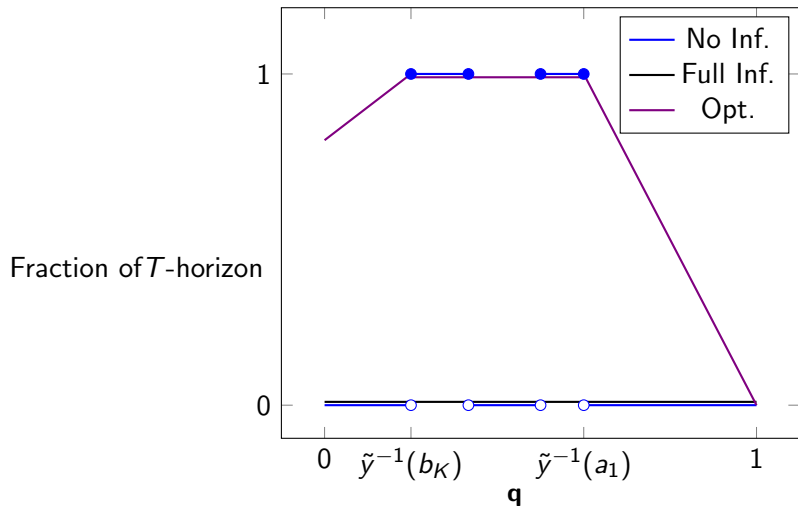
# Full and no disclosure: Benchmarks

## Lemma

- ▶ Under full disclosure,  $y_1^* = \dots = y_{T-1}^* > y_T^*$ 
  - ▶ Agents move to  $l_c$  before  $T$  iff  $v \leq \hat{v}_{FI}$  where  $\beta(G(\hat{v}_{FI})) = \hat{v}_{FI}$
- ▶ Under no disclosure,  $\tilde{y}^*(q) := y_1^* = \dots = y_T^*$ 
  - ▶ Agents move (immediately) to  $l_c$  iff  $v \leq v_{NI}^*$  where  $\beta(G(v_{NI}^*)) = \frac{v_{NI}^*}{q}$
  - ▶  $\tilde{y} : [0, 1] \rightarrow [0, 1]$  is weakly decreasing, bounded, and continuous.



## Dynamic Information Provision: Result



# Dynamic Information Provision: Result

## Theorem

Optimal mechanism uses at most two signals and achieves values and posterior distributions:

$\mathbf{q}$ :	$\mathbf{V}^*$ :	$(\mu_1, \mu_2)$ :
$\mathbf{q} < \tilde{y}^{-1}(b_K)$	$\frac{1+q-\tilde{y}^{-1}(b_K)}{q}$	$(0, \tilde{y}^{-1}(b_K))$
$\tilde{y}^{-1}(b_K) \leq \mathbf{q} \leq \tilde{y}^{-1}(a_1)$	$\frac{1}{q}$	$(\tilde{y}^{-1}(b_K), \tilde{y}^{-1}(a_1))$
$\mathbf{q} > \tilde{y}^{-1}(a_1)$	$\frac{1-q}{q(1-\tilde{y}^{-1}(a_1))}$	$(\tilde{y}^{-1}(a_1), 1)$

# Conclusion

- ▶ New insights on structure and computation of optimal information mechanisms for managing congested hotspots
- ▶ Static and dynamic designs
- ▶ Future work: settings when planner needs to learn

thank you! feedback and questions?